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A. M. GROOTENDORST

BULBS - PLANTS

BENTON HARBOR, MICHIGAN

October, 1924.

Gentlemen:

Dependable stock, true to name, of attractive appearance, combined with high vitality is what you are seeking in Gladiolus bulbs. Our ideal location near the shores of Lake Michigan, our clean, fertile, sandy soil produces bulbs of such quality. The customary hot summer winds are tempered here by lake breezes, and our bulbs respond to this ideal condition.

But we offer more than that--modern methods of planting, cultivating and digging enable us to grow these superior bulbs at lower cost. You are to receive the benefit of this saving through our low prices. And looking over the following assortment you will find that each and every kind is a variety of proven merit.

It is not necessary here to confine your choice to a few varieties; we believe we have a selection suitable for every purpose. Our collection contains the best early kinds for forcing, specially cured. For counter trade you will want stock which makes an appeal to the eye -- and brings back your customers (and their neighbors) enthusiastic in their praise of the bulbs you sold them.

ORDER NOW while our stocks are still complete and be sure you will get what you want WHEN you want it. Whether your order is for a quart of bulblets or for several thousand of a variety, you may be equally certain of the careful attention your order deserves. But the best time to order is NOW while you have the matter before you and can do so in a moment. May we expect to hear from you?

Yours very truly,



P. S. An order blank is attached for your convenience--USE IT.

(over)

The following quotations are for the wholesale trade only. We do not accept orders at these prices for less than 100 of a kind. On orders for less than 100 bulbs of a variety please add 10 % to the thousand rate. Bulbs will be held for future shipment if desired; deliveries can be made from November 1st till May 1st.

TERMS:—60 days credit to firms of established rating, 2% discount if paid within 10 days. A special discount of 5% allowed if cash accompanies order. If so desired, will ship C.O.D. upon deposit of 20% of amount to insure acceptance.

Prices are per thousand, f. o. b. Benton Harbor, Mich

	No. 1 1½"up 1½-1½"	No. 2 1-1½"	No. 3 1-1½"	No. 4 ¾-1"	No. 5 ½-¾"	No. 6 ⅜-½"
ALICE TIPLADY—A choice variety of the Primulinus type; large flower of beautiful orange saffron color. Early.	\$45.	\$36.	\$28.	\$20.	\$15.	\$10.
AMERICA—Delicate lavender-pink; flower large size. Very popular.	15.	12.	9.	7.	5.	3.
ANNA EBERIUS—A deep rich purple; very unusual and particularly attractive.	80.	64.	52.	40.	30.	20.
BARON J. HULOT—Fine indigo blue shade; Early.	60.	48.	40.	30.	22.	14.
CATHERINA—Pale lavender with velvety maroon blotch; splendid spike; Early.	60.	48.	40.	30.	22.	14.
EVELYN KIRTLAND—Beautiful shade rosy pink, darker at the edges, with brilliant scarlet blotches on lower petals. Tall spike, extra fine form and color.	45.	36.	28.	22.	15.	10.
FLORA—Fine golden yellow; very large flowers.	45.	36.	28.	22.	15.	10.
HALLEY—Popular salmon pink, creamy blotch with darker stripes on lower petals. Very early.	24.	19.	15.	12.	8.	5.
L'IMMACULEE—Pure white, long spikes with many flowers open at one time; very early. One of the best florists varieties for forcing or outdoors.	40.	32.	26.	20.	16.	10.
LE MARECHAL FOCH—Beautiful shade of light pink, flowers very large, one of the earliest.	30.	24.	19.	14.	10.	6.
LOUISE—Exquisite shade of clear lavender, growing brighter toward center.	80.	64.	52.	40.	30.	20.
LOVELINESS—A fine cream colored variety; good form and substance.	50.	40.	32.	25.	18.	12.
MAIDENBLUSH—Delicate pink, very dainty flower; unusually attractive. Considered best money maker for forcing, comes early, often with two or more flowers to each bulb.	45.	36.	28.	22.	15.	10.
MRS. DR. NORTON—One of the most beautiful Glads. La France pink shading to a very pale pink on creamy base. Very large flowers of fine substance and splendid arrangement. Excellent for forcing or cutting.	50.	40.	32.	25.	18.	12.
MRS. FRANCIS KING—Light scarlet, lower petals splashed deeper red. Tall spikes; very popular.	22.	16.	12.	9.	6.	4.
MRS. F. PENDLETON—Flowers are large and well expanded; of a lovely flushed salmon pink with brilliant carmine blotches in throat. Very attractive, good forcer, and in great demand as cutflower.	25.	20.	15.	11.	8.	5.
NIAGARA—Delightful cream shade. The throat is splashed with carmine, also the lower end of petals. Large flower on good spike.	30.	24.	19.	15.	10.	7.
PANAMA—Beautiful pink. Distinctive and popular.	25.	20.	16.	12.	8.	5.
PEACE—Flowers are large, of good form, correctly placed on heavy straight spike. Beautiful white, with lilac feathering on lower petals.	30.	24.	18.	14.	10.	6.
PINK PERFECTION—Pure appleblossom pink; extra fine and large.	60.	48.	38.	30.	22.	14.
PRINCE OF WALES—Beautiful light salmon with orange shade; very early. One of the finest for forcing and outdoors.	35.	28.	20.	15.	10.	7.
RED EMPEROR—Very large flower of bright scarlet color, strong straight spike. One of the finest reds.	50.	40.	32.	25.	18.	12.
ROSE PEARL—Large flower of very pale pink, nearly white; very early. An attractive variety.	45.	36.	28.	22.	15.	10.
1910 ROSE—Pure rose pink of extra fine shade; with narrow white line through center of lower petal.	45.	36.	28.	22.	16.	12.
SCHWABEN—Delicate pale yellow, dark blotch in center. Very popular.	30.	24.	20.	16.	10.	6.
WAR—Deep blood red. Very tall and conspicuous. A fine late variety.	40.	32.	25.	18.	12.	8.
WILBRINK—Pale livid pink with creamy blotch on lower petal. Invaluable to florists; very early and fine cutflower.	30.	24.	19.	15.	10.	6.
WHITE GIANT—A fine large pure white variety.	70.	56.	45.	35.	25.	15.
MIXTURE—Containing all colors and shades of the standard varieties, also some of the desirable newer kinds.	15.	12.	9.			

BULBLETS

	Quart	Bushel		Quart	Bushel		Quart	Bushel
Alice Tiplady	\$ 5.00	-----	Louise	\$10.00	-----	Prince of Wales	\$ 2.00	\$ 40.00
Anna Eberius	10.00	-----	Loveliness	4.00	-----	Red Emperor	4.00	-----
Baron J. Hulot	4.00	-----	Maidenblush	4.00	100.00	Rose Pearl	2.50	50.00
Catherina	6.00	-----	Mrs. Dr. Norton	5.00	-----	1910 Rose	5.00	100.00
Evelyn Kirtland	4.00	60.00	Mrs. Francis King	1.00	15.00	Schwaben	1.50	30.00
Flora	4.00	-----	Mrs. F. Pendleton	2.00	40.00	War	2.50	50.00
Halley	1.00	20.00	Niagara	2.00	-----	Wilbrink	2.00	30.00
L'Immaculee	4.00	75.00	Panama	1.00	20.00	White Giant	5.00	-----
Le Marechal Foch	2.00	30.00	Peace	1.50	30.00			

